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## Investment Offering

\$6.35M SALE PRICE

\$254,000 PRICE PER UNIT

**25** 

4.78%

**12.07** 



### THE ARCHES APARTMENTS

Westlake Associates Inc. is pleased to present The Arches Apartments for sale, for the first time in 56 years. The property is located in the Rainier Valley Brighton neighborhood. Originally built in 1967, the property has been wellmaintained and upgraded with major capital improvements to the roof, siding, and plumbing. The 25 units are a balanced mix of (10) 3 bed / 1.5 baths, (5) 2 bed / 1 bath, and (10) 1 bed / 1 bath units. Off-street parking is plentiful with 25 stalls, three of which are tandem. The property laundry is serviced by common coin-op machines. All units have dishwashers and have been sub-metered for water usage.

The Arches Apartments offers an investor a quality asset with stable operations, cashflow from day one, and the potential for future upside in rents.

### **PROPERTY HIGHLIGHTS**

- Well-Maintained with extensive capital improvements
- In-place 4.78% cap rate
- Balanced unit mix of 3, 2, and 1 bedroom units
- Utility expense recapture with sub-metering
- Value-add space for potential unit addition or tenant storage

## Property Profile

### **PROPERTY DETAILS**

County King

Market Rainier Valley

Land Use Apartment

Style Low-Rise

APN# 272404-9001

Zoning LR3 (M)

### **BUILDING INFORMATION**

Name The Arches

Address 6601 Rainier Ave S

Seattle, WA 98118

Year Built 1967

# of Floors 3

# of Units 25

Lot Size 27,622 SF

Net Rentable SF 24,220 SF

Construction Wood

Roof Torchdown (2016)

Heat EBB + In-Wall Fan

Laundry Common Coin-Op

Parking 25 Spaces





## Property Improvements

- WEST SIDING REPAIR & REPLACEMENT 2013
- DECK REPLACEMENT 2013
- ROOF REPLACEMENT 2016
- EXTERIOR PAINTING 2017
- TUB SURROUND INSTALLED B UNITS 2018
- RE-PIPE WATER SERVICE MAIN LINE & UNIT LINES 2018
  - > Water Sub Meter Installation
  - > Lifetime Stainless Water Heater Installation
  - > Individual Unit Shut Offs Installation

- PARKING LOT REPAIR, RESURFACE & SEALED 2018
- FRONT UNIT DOOR INSTALLATION RAINIER AVE 2019
- INTERIOR STAIRWAY PAINTING, CARPETING & LIGHTING 2020
- REMOTE CAMERA SURVEILLANCE SYSTEM INSTALLED 2021
- PARKING LOT LIGHTING UPGRADES 2022



# Income & Expenses

## PRICE ANALYSIS

PRICE	\$6,350,000
Price per Unit	\$254,000
Price per NRSF	\$253.92
Price per Land SF	\$229.88
Current Cap	4.78%
Current GRM	12.07
Market Cap	5.86%
Market GRM	10.49

### PROPOSED FINANCING

Loan Amount	\$4,254,500
Down Payment	\$2,095,500
% Down	33.0%
Rate	4.000%
Amortization	30 Years
Term	5 Years
Monthly Payment	\$20,312
Annual Payment	\$243,740

### INCOME

		CURRENT	P	PRO FORMA	
Scheduled Rent Income		\$486,540		\$566,160	
+ Utility Recovery		\$33,756		\$33,756	
+ Laundry Income		\$4,200		\$4,200	
+ Storage		\$1,440		\$1,440	
Scheduled Gross Income		\$525,939		\$605,559	
- Vacancy & Credit Losses	5.00%	(\$26,297)	5.00%	(\$30,278)	
Gross Income		\$499,642		\$575,281	

### **EXPENSES**

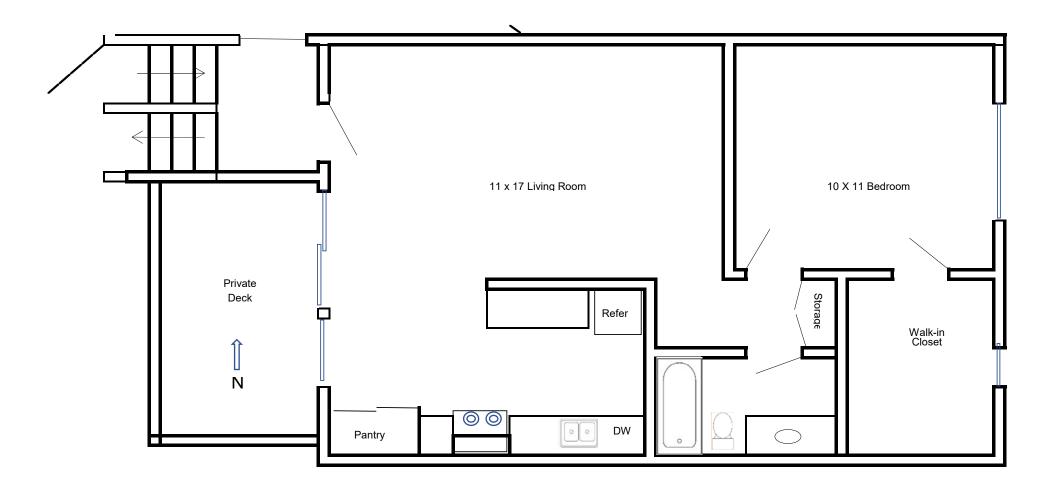
	CURRENT	PRO FORMA	
RE Taxes	\$53,484	\$53,484	
Insurance	\$9,864	\$12,000	
Utilities	\$37,535	\$37,535	
Electricity	\$1,400	\$1,400	
Repairs & Maintenance	\$25,000	\$25,000	
Landscaping	\$13,245	\$14,400	
Pest Control	\$865	\$900	
Turnover	\$10,000	\$10,000	
Management	\$24,982	\$28,764	
Resident Manager	\$12,480	\$12,480	
Miscellaneous	\$2,500	\$2,500	
Reserves	\$5,000	\$5,000	
Total Expenses	\$195,855	\$203,013	

## **OPERATING DATA**

	CURRENT		PRO FORMA	
Net Operating Income	\$303,787		\$372,268	
Less Loan Payments	(\$243,740)		(\$243,740)	
Pre-Tax Cash Flow	\$60,047	2.87%	\$128,528	6.13%

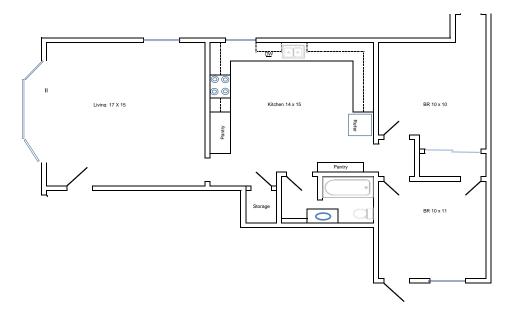
# Rent Roll

UNIT	UNIT TYPE	SF	CURRENT	RENT / SF	MARKET	RENT / SF
1A	3 BD   1.5 BA	1,250	\$1,620	\$1.30	\$2,450	\$1.96
1B	1BA  1BA	650	\$1,425	\$2.19	\$1,425	\$2.19
3A	3 BD   1.5 BA	1,250	\$2,645	\$2.12	\$2,645	\$2.11
3B	1BA 1BA	650	\$1,295	\$1.99	\$1,295	\$1.99
5A	3 BD   1.5 BA	1,250	\$1,765	\$1.41	\$2,450	\$1.96
5B	1BA  1BA	650	\$1,045	\$1.61	\$1,200	\$1.85
7A	3 BD   1.5 BA	1,250	\$1,765	\$1.41	\$2,450	\$1.96
7B	1BA  1BA	650	\$1,015	\$1.56	\$1,425	\$2.19
9A	3 BD   1.5 BA	1,250	\$1,765	\$1.41	\$2,450	\$1.96
9B	1BA  1BA	650	\$1,285	\$1.98	\$1,285	\$1.98
11A	3 BD   1.5 BA	1,250	\$2,755	\$2.20	\$2,755	\$2.20
13A	3 BD   1.5 BA	1,250	\$1,675	\$1.34	\$2,450	\$1.96
13B	1BA  1BA	650	\$1,015	\$1.56	\$1,200	\$1.85
15A	3 BD   1.5 BA	1,250	\$1,675	\$1.34	\$2,450	\$1.96
15B	1BA  1BA	650	\$1,450	\$2.23	\$1,450	\$2.23
17A	3 BD   1.5 BA	1,250	\$1,675	\$1.34	\$2,450	\$1.96
17B	1BA  1BA	650	\$1,345	\$2.07	\$1,345	\$2.07
19A	3 BD   1.5 BA	1,250	\$2,645	\$2.12	\$2,645	\$2.12
19B	1BA  1BA	650	\$1,450	\$2.23	\$1,450	\$2.23
4656	1BA  1BA	600	\$1,015	\$1.69	\$1,200	\$2.00
4658	2BD 1BA	1,200	\$1,865	\$1.55	\$2,100	\$1.75
4660	2BD 1BA	1,010	\$1,935	\$1.92	\$1,950	\$1.93
4662	2BD 1BA	1,010	\$1,535	\$1.52	\$1,950	\$1.93
4664	2BD 1BA	1,025	\$1,340	\$1.31	\$1,950	\$1.90
6633	2BD 1BA	1,025	\$1,475	\$1.44	\$1,950	\$1.90
TOTAL	25 UNITS	24,220 SF	\$40,545	\$1.72	\$47,180	\$2.01

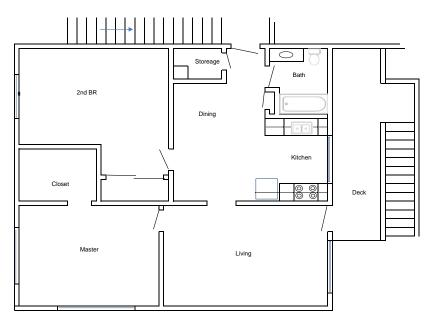


# Sample Floor Plan | 2 Bed 1 Bath

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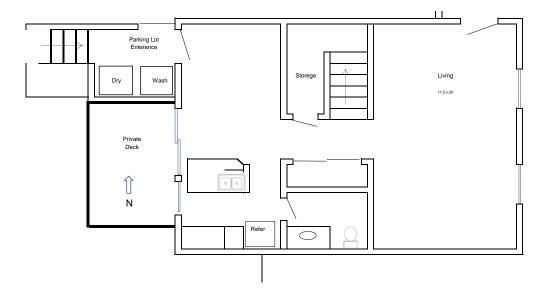


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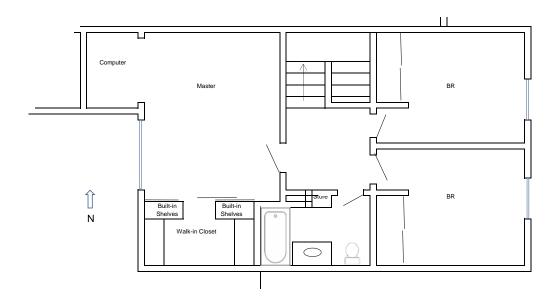


# Sample Floor Plan | 3 Bed 1.5 Bath Townhome

## 3A - First Floor



## 3A - Second Floor



# Building Photos

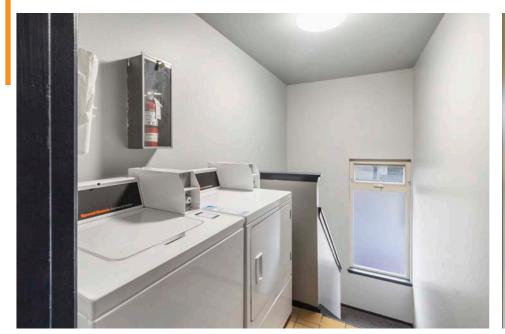








# Building Photos









## Site Amenities & Demographics

### **WHAT'S NEARBY**

### **RETAIL**

Safeway PCC Community Market Walareens Ba Mien Seafood Market **OFC** Bike Works Seattle

Balageru International Third Place Books Fasika Grocery The UPS Store Ross Dress for Less Rite Aid

### **FOOD & DRINKS**

Taqueria Los Potrillos A-Chau Cafe & Deli Zest Fast Food Royal detail & coffee Paradise Los Tinos Mexican Massawa Fritrean NW Peaks Brewery Archipelago The Flour Box City Teriyaki Hill City Tap House Sam Choy's Poke Taco City Taqueria Safari Tutta Bella Super Six Coffeeholic House

La Medusa Olympia Coffee Roasting Evman's Halal Pizza The Caiun Crawfish Hoang Lan Ambrosia Cafe Huong Duong Bang Bang Kitchen Che Dessert Foo Lam Chinese McDonald's Starbucks Rainier Restaurant & BBQ Krispy Krunchy Chicken Canton Noodle House Chatime Tony's Bakery Joy Palace Thanh Thanh Cafe Wicked Chopsticks King Philly CheeseSteaks

### **SCHOOLS & SERVICES**

Seattle Fire Station 28 MLK Jr Elementary Graham Hill Elementary Aki Kurose Middle School Brighton Playfield

Columbia City Ale House

Geraldine's Counter

Island Soul Rum

Othello Street Station Martha Washington Park Brighton Beach Seward Park Othello Playground

POPULATION	1-MILE	3-MILE	5-MILE
Total Population	29,525	108,788	313,848
Growth 2021 - 2026 (est.)	5.38%	5.05%	4.77%
Median Age	37.2	38.3	37.6
HOUSEHOLDS & INCOME	1-MILE	3-MILE	5-MILE
Total Households	9,539	36,795	117,813
Median HH Income	\$75,622	\$96,618	\$90,831
Renter Occupied Housing	44.29%	38.74%	46.48%

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## Columbia City & Rainier Valley

#### **COLUMBIA CITY**

Columbia City is to the east of Beacon Hill and north of Rainier Valley. Today, the thriving pedestrian business district along Rainier Avenue South has become something of a city wide destination, and is home to a number of bars and restaurants, assorted retail shops, a successful farmer's market on Wednesday evenings in the summer/fall, Columbia City Theater (a live music venue), Bike Works (a community charity that lets kids earn bikes by learning to repair them), a biodiesel co-op, and several community service centers. The neighborhood hosts a bustling monthly "Beat Walk," every first Sunday, May-October, and many of the local businesses participate with Jazz bands, open houses and art shows.

The surrounding blocks are mostly single-family homes, in many cases older craftsman bungalows, with a handful of low-income apartment buildings and more expensive new townhouses and condos. On the ridge above the business district, where views of Lake Washington and the Cascade Mountains are common, many new expensive homes have been built, and many smaller homes expanded and updated.

#### RAINIER VALLEY

Rainier Valley and Rainier Beach are the South Seattle communities along the western flank of Lake Washington. While other areas near light rail stops have seen luxury developments go up and longtime residents move out, these neighborhoods have experienced less upheaval than others since the Link Light Rail arrived. A deep-rooted cultural medley abides in the vicinity of Kubota Garden and the basketball courts where more than a few NBA players first starred. Even a globetrotter would be impressed by the geographic diversity of the cuisine here. It's this eclectic mix, not a commuter train in a nascent era of hybrid workplaces, that will continue to make this stretch of Seattle such an attractive place to live.

Rainier Beach is an affordable, ethnically diverse neighborhood in south Seattle. Its residents take great pride in their diversity and sense of community and regularly host art walks and school fundraisers. You'll mostly find single-family homes here along with a few apartment buildings. While gentrification hasn't come yet to this residential area, given development in adjacent parts of the city it's only a matter of time.





## About Westlake



### **EXCLUSIVELY LISTED BY:**

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Since 1975, Westlake Associates, Inc. has been the premier provider of commercial real estate brokerage services in the Puget Sound Region.

Our unsurpassed commitment to creating and preserving our clients' real estate investment wealth has resulted in thousands of successful transactions and a long history of repeat business and client referrals

The professionals at Westlake Associates collaboratively work with clients to develop customized, creative solutions designed to maximize investment returns.

We've built a strong foundation of experience in Investment Property Sales, Commercial Leasing, Property Management, and comprehensive real estate services over our 40 year history. We operate as a team and leverage each other's resources and experience to provide the highest level of client services.

### **PROUD MEMBERS OF:**

**Commercial Brokers Association (CBA)** Northwest Multiple Listing Services (NWMLS) **LoopNet National Listing Services** CoStar Commercial Real Estate Data & National Listing Commercial Investment Real Estate (CREI) Washington State Realtors Association (WSMA)

