



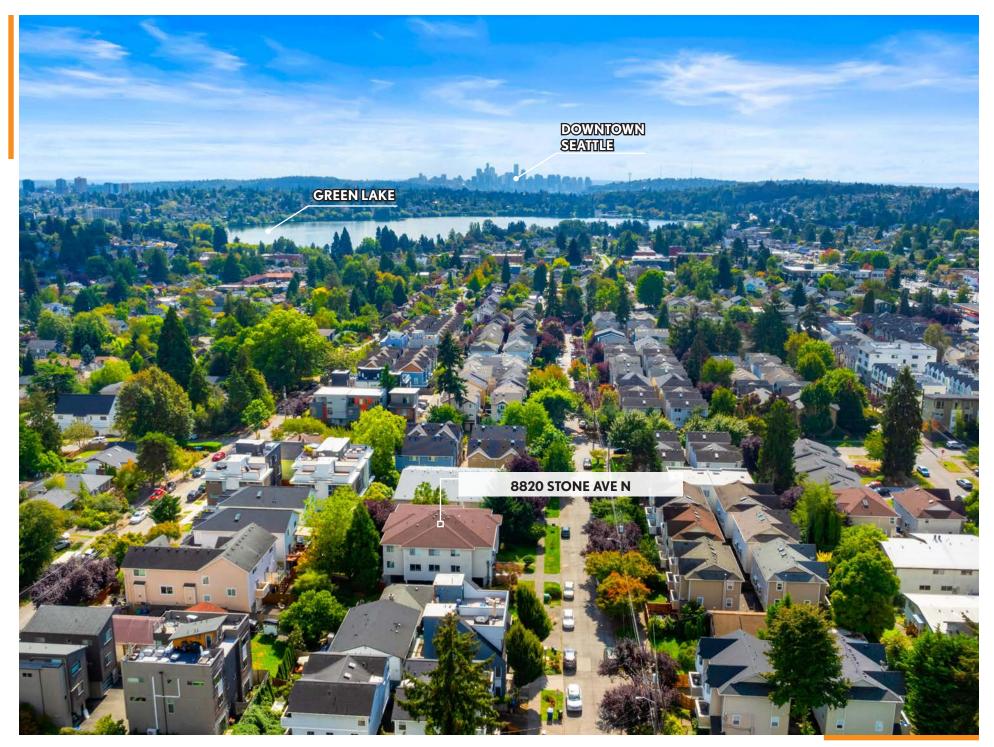
## **EXCLUSIVELY LISTED BY:**

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# Offering Highlights

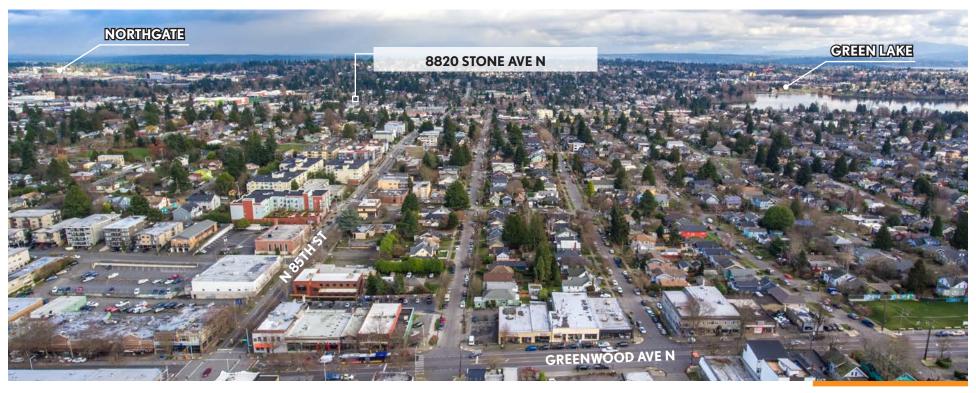
\$2,580,000 LIST PRICE

6,938 SF

LR2 (M)

#### HIGHLIGHTS

- Apartment/Value-Add Opportunity (potential for 3 additional units)
- All 2-Bed & 3-Bed Units
- Covered Parking
- Current 5.3% Cap ProForma 6% Cap
- Immediate Rental Upside
- Walkscore: 81 Very Walkable
- Located 2 blocks from major transit line
- Excellent access to Interstate 5 and Aurora Avenue N
- North Seattle Community College (6K Students)
- 0.6 Miles to Green Lake
- 1.4 Miles to Light Rail Station



# Property Details

## PRICE: \$2,580,000

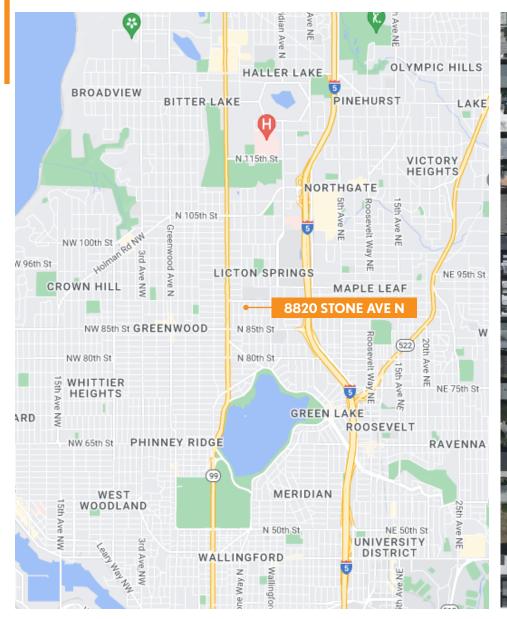
Address	8820 Ston Seattle, WA				
County	King	King			
Market	North Colle	ege Park / Licton Springs			
Style	Apartment				
APN#	099300-10	000			
Zoning	LR2				
Lot Size	6,938 SF				
Year Built	1991				
# of Floors	3				
# of Units	7	(potential to add 3 units)			
Net Rentable SF	6,558 SF				
Construction	Wood				
Roof	Compositio	on			
Heat	Electric				
Laundry	Common				
Parking	Garage / S	treet			

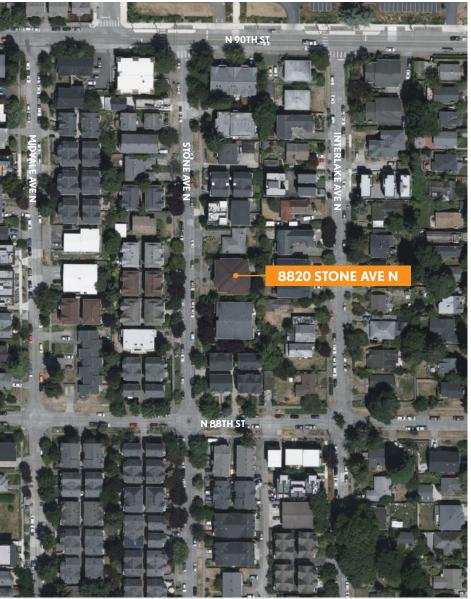
Located in the up-and-coming neighborhood of North Green Lake, this 7-unit apartment building was built in 1991 by current and original ownership. This property offers investors the opportunity to own and manage an easily maintained and easy to rent building with immediate rental upside and value- add potential. Proforma rents suggest this is a 6%+ Cap Investment. The current unit mix consist of five, two bedrooms, two bath units and two, three bedrooms with two bath units. Each unit is spacious and has their own washer and dryer. Over the years the units have been updated with new carpets, paint and appliances when needed. The basement also has a laundry area that all tenants have access to. The location of this property is ideal for navigating the city. Located two blocks from a major transit line, guick and easy access to Interstate 5 and Aurora, and less than a 5-minute drive to Northgate Mall and the new Light Rail Station. There are several schools (Cascadia Elementary, Bishop Blanchet High School and North Seattle Community College) located within a 5-minute walk of the building and Green Lake North is roughly a 10-minute walk that host a wonderful variety of fun restaurants.

Christopher Day, a local architect, has provided conceptual plans to legally add three units (two 2-bedroom units and a studio) in the area of the tuck under parking to bring the unit count to 10 units.



## Location





# Financial Analysis

## PRICE ANALYSIS

LIST PRICE	\$2,580,000
Price per Unit	\$368,571
Price per NRSF	\$336
Price per Land SF	\$372
Current Cap	5.30%
Current GRM	14.05
Market Cap	5.96%
Market GRM	12.80

## PROPOSED FINANCING

Loan Amount	\$1,548,000
Down Payment	\$1,032,000
% Down	40.0%
Interest Rate	5.50%
Amortization	30 Years
Term	5 Years
Monthly Payment	\$8,789
Annual Payment	\$105,472

## **UNIT MIX**

# OF UNITS	UNIT TYPE		CURRENT	MARKET
5	2BD 2BA	850	\$2,000-\$2,100	\$2,200
2	3BD 2BA	1,083	\$2,350-\$2,720	\$2,800
TOTAL	7 UNITS	6,531 SF	\$15,305	\$16,600

## INCOME

	CURRENT		MARKET	
Scheduled Rent Income	\$183,660		\$199,200	
+ Parking Income	\$0		\$1,200	
+ Pet Income	\$0		\$1,200	
Scheduled Gross Income	\$183,660		\$201,600	
- Vacancy & Credit Losses	(\$9,183)	5.00%	(\$10,080)	5.00%
Gross Income	\$174,477		\$191,520	

## **EXPENSES**

Total Expenses	\$37,734	\$37,734	
Repairs & Maintenance	\$2,200	\$2,200	
Utilities	\$6,400	\$6,400	
Insurance	\$10,750	\$10,750	
RE Taxes	\$18,384	\$18,384	
	CURRENT	MARKET	

## **OPERATING DATA**

	CURRENT		MARKET	
Net Operating Income	\$136,743		\$153,786	
Less Loan Payments	(\$105,472)		(\$105,472)	
Pre-Tax Cash Flow	\$31,271	3.03%	\$48,314	4.68%

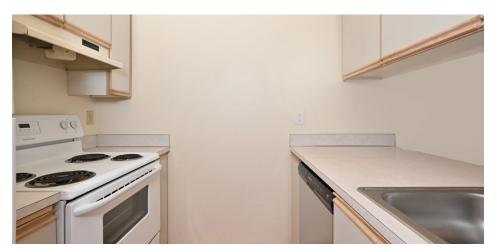
# Rent Roll

UNIT#	UNIT TYPE	SF	CURRENT	PSF	MARKET	PSF
101	2BD   2 BA	873	\$2,050	\$2.35	\$2,200	\$2.52
201	2BD   2 BA	873	\$2,100	\$2.41	\$2,200	\$2.52
202	2BD   2 BA	873	\$2,035	\$2.33	\$2,200	\$2.52
203	3BD   2 BA	1,083	\$2,350	\$2.17	\$2,800	\$2.59
301	2BD   2 BA	873	\$2,000	\$2.29	\$2,200	\$2.52
302	2BD   2 BA	873	\$2,050	\$2.35	\$2,200	\$2.52
303	3BD 2BA	1,083	\$2,720	\$2.51	\$2,800	\$2.59
TOTAL	7 UNITS	6,531 SF	\$15,305	\$2.34	\$16,600	\$2.54

# Interior Photos







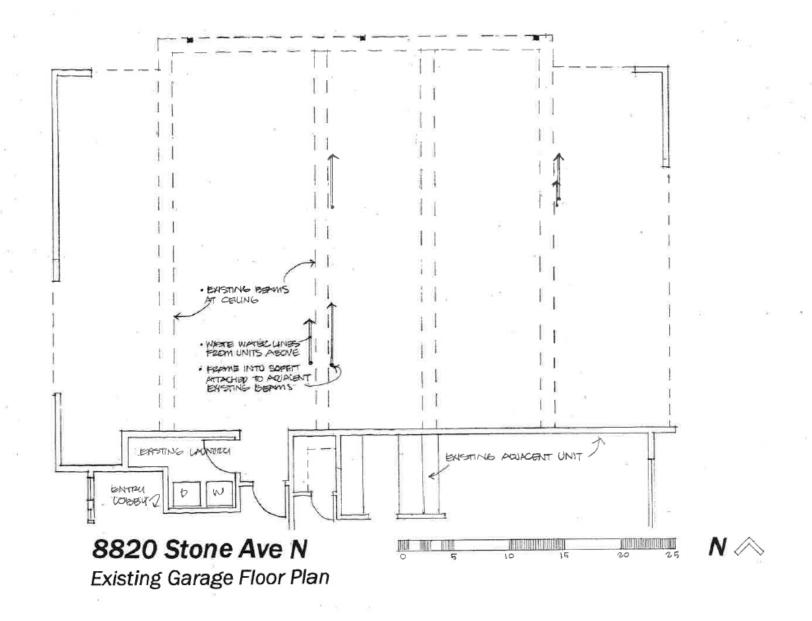


# Value-Add Concept



Preliminary Concept to Add Units In Existing Garage

# Value-Add Concept



# Sale Comparables

### **SUBJECT PROPERTY**

8820 Stone Ave N Seattle, WA 98103



### SUBJECT PROPERTY

**SALE DATE** 

\$2,580,000 **SALE PRICE** 

**TOTAL SF** 6,050 SF

PRICE / SF \$336

PRICE/UNIT \$368.571

**YEAR BUILT** 1991

# OF UNITS 7

**ZONING** LR2

### **78TH STREET**

2010 N 78th St Seattle, WA 98103



### SALE COMPARABLE

**SALE DATE** 08/01/2024

\$2,000,000 **SALE PRICE** 

**TOTAL SF** 3,500 SF

PRICE / SF \$571

PRICE/UNIT \$400,000

**YEAR BUILT** 1992

# OF UNITS 5

LR3 ZONING

### **GREEN LAKE 5-UNIT**

8507 Linden Ave N Seattle, WA 98103



### SALE COMPARABLE

04/22/2023 SALE DATE

\$2,215,000 **SALE PRICE** 

**TOTAL SF** 4,858 SF

PRICE / SF \$456

PRICE/UNIT \$443,000

YEAR BUILT 1994

**#OFUNITS** 5

**ZONING** LR3

### **EASTLAKE 7-UNIT**

93 E Boston St Seattle, WA 98102



## SALE COMPARABLE

04/17/2023 **SALE DATE** 

**SALE PRICE** \$2,375,000

**TOTAL SF** 5,755 SF

PRICE / SF \$413

PRICE/UNIT \$340,000

**YEAR BUILT** 1951

#OF UNITS 7

**ZONING** LR3

# Sale Comparables

## **HAWTHORNE PLACE**

523140th Ave NE Seattle, WA 98105



## SALE COMPARABLE

**ZONING** 

SALE DATE	07/17/2024
SALE PRICE	\$2,608,000
TOTAL SF	5,510 SF
PRICE / SF	\$473
PRICE/UNIT	\$373,000
YEAR BUILT	1990
# OF UNITS	7

L2

## 3900 LATONA

3900 Latona Ave NE Seattle, WA 98105



## SALE COMPARABLE

**SALE DATE** 12/30/2022 **SALE PRICE** \$2,774,000 **TOTAL SF** 5,040 SF PRICE / SF \$551 PRICE/UNIT \$396,000 YEAR BUILT 1989 # OF UNITS 7 LR3 ZONING

# Comparable Sale Summary

	SALE COMPS	# OF UNITS	PRICE	BLDG SF	PRICE / SF	PRICE / UNIT
01	<b>2010 N 78TH ST</b> Seattle, WA 98103	5	\$2,000,000	3,500	\$571	\$400,000
02	<b>8507 LINDEN AVE N</b> Seattle, WA 98103	5	\$2,215,000	4,858	\$456	\$443,000
03	<b>93 E BOSTON ST</b> Seattle, WA 98102	7	\$2,375,000	5,755	\$413	\$340,000
04	<b>5231 40TH AVE NE</b> Seattle, WA 98103	7	\$2,608,000	5,510	\$473	\$373,000
05	<b>3900 LATONA AVE NE</b> Seattle, WA 98105	7	\$2,774,000	5,040	\$551	\$396,000
	AVERAGES				\$414	\$386,000
	SUBJECT PROPERTY 8820 Stone Ave N	7	\$2,580,000	6,531 SF	\$336	\$368,571



# Neighborhood Amenities

#### **WHAT'S NEARBY**

#### **RETAIL**

PCC Community Market Fred Meyer ProSki Seattle Dunn Lumber Dollar Tree

Mud Bay

#### **SERVICES**

Cascadia Elementary School Robert Eagle Staff Middle School North Seattle College Northgate Transit Park & Ride Northgate Link Light Rail Bishop Blanchet High School Green Lake Park Licton Springs Park

#### FOOD & DRINKS

Jade Restaurant & Lounge Taqueria La Fondita

Taco Bell Fu Shen

Lantern Brewing Thai Thai Kitchen

El Patio

**Emerald City Smoothie** 

Burgermaster

#### FOOD & DRINKS

Jack in the Box Pho Than Brothers Chuan BBQ Backfire Moto Thai2go Duke's Seafood Ben & Jerry's The Angry Beaver

Laem buri

Coffeeholic House 2.0

Coindexter's

Flying Bike Cooperative Brewery

O Maki Rolls + Teriyaki

FlintCreek Cattle Coyle's Bakeshop

The Yard Cafe

Valhalla Sandwiches

Monkey Grind Espresso Bar

Gainsbourg

Halcyon Brewing Company

RAZZi's PIZZERiA The Olive and Grape Pizzeria La Rocca Teachers Lounger Kalia Indian Cuisine

Gorditos

The Cozy Nut Tavern



**MILES** 

Downtown Seattle



**MILES** 

Northgate Retail



## MILE

Green Lake







# Northgate

NORTHGATE is one of the largest neighborhoods in north Seattle. The main attraction to this area has been the Northgate Mall, which is conveniently located off of 1-5. The mall features major department stores, retail shops and restaurants. Beyond the shopping and eating convenience, a bus transit transfer station and commuter parking lot are adjacent to 1-5. Although the mall is the neighborhood's largest pull, Northgate is home to the North Seattle Community College (NSCC), the south fork of the Thornton Creek watershed, and the Sheikh Idriss Mosque, known for its unique and distinctive architecture.

The owners of the Northgate Mall revealed a large-scale development plan to make way for a hotel, four residential buildings, four mixed-use office towers and a fitness facility, all centered around one idyllic park. The site is home to the National Hockey League's newly formed team, the Seattle Kraken, training facility and community ice rinks.

Along with the construction of the Link Light Rail Station, these developments at the mall site will give

residents a convenient mass-transportation option and an accessible, pedestrian-friendly hub within walking distance.

HALLER LAKE is kind of like a 'late bloomer' aneighborhood. No one really settled in the area until the mid-1900s; with the many other smaller neighborhoods nearer to downtown, there was no reason to. The majoring of households were on large plots of land with enough room far farm animals and orchards. The small lake, originally owned by John Welch and then bought by Theodore Haller, was the most desirable place to settle. A woman named Clare Huntoon saw potential, however, and purchased a bunch of land. Nothing much became of it as far as housing is concerned, but her land is now home to major businesses and community centers, ranging from Ingraham High School and Helene Madison pool to Northwest Hospital and the Evergreen-Washelli cemetery.

**LICTON SPRINGS** or North Green Lake is a small neighborhood located between Aurora Ave N

and Interstate-5 North in the area they most closely converge within North Seattle.

The proximity to the 2 most major North/South routes in Seattle as well as quick access to the E Line, Northgate Transit Center, and future light rail combine to make Licton Springs one of the most well connected neighborhoods in Seattle with Downtown Seattle almost always less than 15 minutes away.

The area is also a natural spring at the north end of Licton Springs Park, whihc has a long history as both a unique recreational spot and a commercial crossroads. The neighborhood takes its name from líq'ted (LEEK-teed) or Licton, the Lushootseed (Whulshootseed) Coast Salish word for the reddish mud of the springs. The Coast Salish native people had used the springs area as a spiritual health spa. Neighborhood activists and North Seattle Community College (NSCC) have been promoting habitat restoration in support.









# Northgate Link Extension

SOUNDTRANSIT
RIDE THE WAVE

THE NORTHGATE LINK EXTENSION adds three new stations in Seattle, two underground (U District and Roosevelt stations) and an elevated station at Northgate, which will feature frequent bus connections, a park-and-ride and a bicycle/pedestrian bridge to North Seattle College.



#### **NORTHGATE**

Northbound trains emerge from the Maple Leaf tunnel portal and rise to the elevated Northgate Station spanning Northeast 103rd Street. Station entrances are located on mall property near the Northgate Transit Center. Extending north of the station the turn-back tracks mark the start of the Lynnwood Link Extension, opening in 2024.



### **ROOSEVELT**

Near Green Lake, Roosevelt High School, and growing residential development, this underground station is located on 12th Avenue Northeast between Northeast 65th and Northeast 67th streets. In partnership with Bellwether Housing and Mercy Housing Northwest, a daycare center and approximately 245 units of affordable family housing will be built on station property.



#### **U DISTRICT**

The U District station, located on Brooklyn Avenue Northeast between Northeast 45th and Northeast 43rd streets, serves University Way Northeast ("The Ave") retail and businesses, nearby residents and the west side of the University of Washington campus. Two entrances along Brooklyn Avenue Northeast connect passengers to the platform, about 80 feet below ground.



## About Westlake



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Since 1975, Westlake Associates, Inc. has been the premier provider of commercial real estate brokerage services in the Puget Sound Region.

Our unsurpassed commitment to creating and preserving our clients' real estate investment wealth has resulted in thousands of successful transactions and a long history of repeat business and client referrals

The professionals at Westlake Associates collaboratively work with clients to develop customized, creative solutions designed to maximize investment returns.

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